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Expanding the Rented Sector

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Housing Rights Service Conference Thursday 6th November

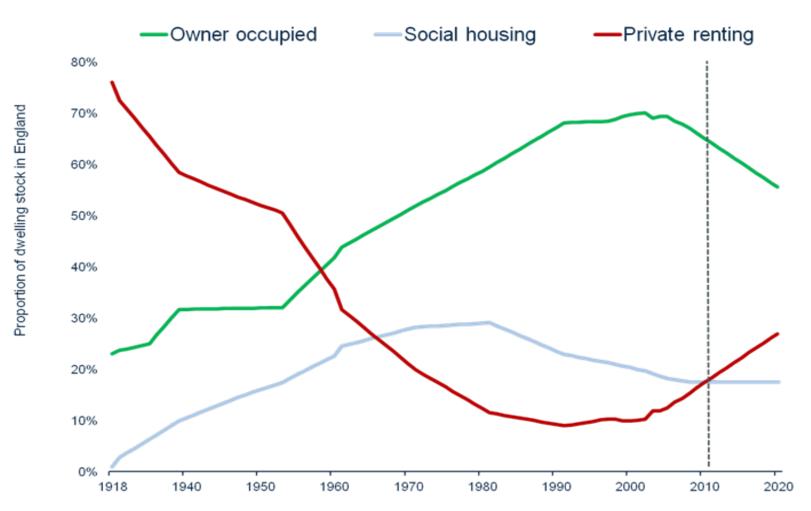


Overview: the PRS

- 4 million households in the private rented sector (PRS). Doubled since the 1980s.
- Provides homes to 9 million people, which equates to more than 1 in 6 households.
- Offers a flexible form of tenure.
- Enables place-making and choice.
- Contributes to greater labour market mobility.

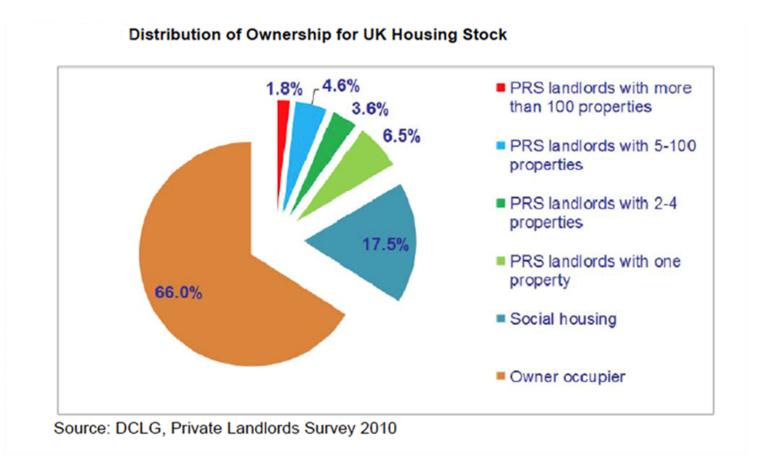


Overview: Structural change in demand





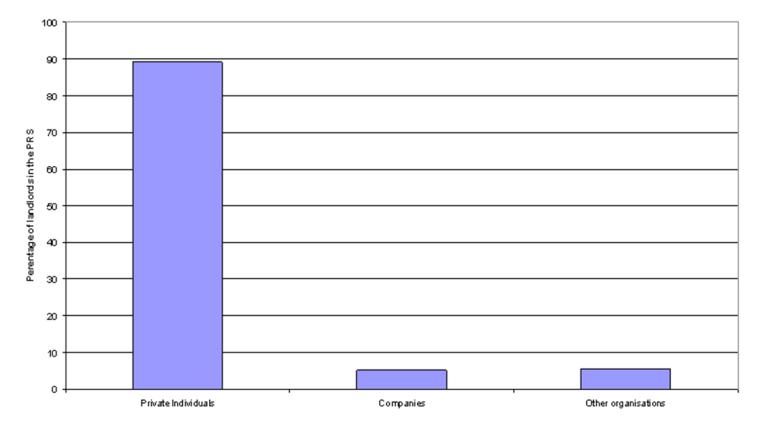
Owner-occupancy is the most prevalent form of ownership





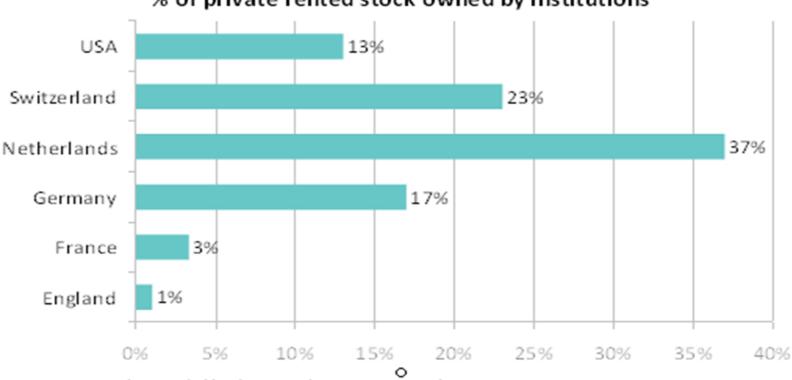
Most properties in the PRS (89%) are owned by individual private landlords rather than large-scale investors.

Type of landlord in the PRS (2009-10)





Overview: The PRS abroad



% of private rented stock owned by institutions

Source: IPD Towards A sustainable private rented sector, LSE, September 2011



Montague Review (2012)

- Assessed the barriers to institutional investment in large scale developments built for long term rent
- Identified 'real potential' for this level of investment
- Offers potential benefits for tenants, investors and the economy.





Government's ambitions

- Create a bigger and better rented sector.
- Attract institutional investment and produce better accommodation.
- Provide homes which are suitable for long-term tenancies.
- Stimulate the construction industry.
- Improve perceptions of private renting.



How is the Government supporting the expansion of the rented sector?

• Private Rented Sector (PRS) Housing Guarantee Scheme

• Affordable Housing Guarantee Scheme

• Build to Rent

PRS Taskforce



PRS Housing Debt Guarantee Scheme

• Debt guarantees of £3.5bn

Reduces the cost of borrowing

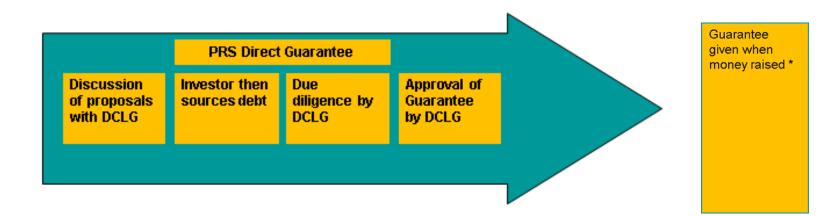
 Rents pay back the guaranteed debt over 30 years



• Making rents more affordable by increasing the supply of new homes.



PRS Debt Guarantee Scheme -how it works





PRS Housing Debt Guarantee Scheme Latest Progress

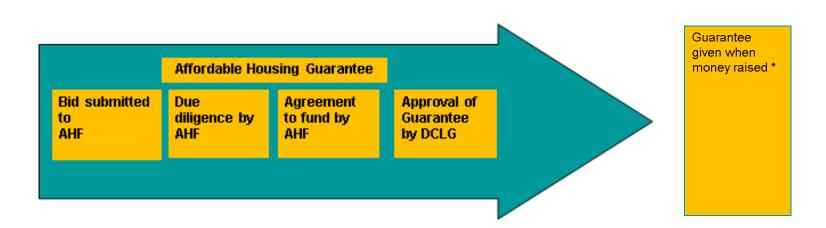
• Announcement of delivery partner later this year. Strong interest from market.

• First approvals by 2015.

• Delivery partner should increase access to PRS debt guarantees.



Affordable Housing Guarantee Scheme – how it works





Affordable Housing Guarantee Scheme Latest Progress

- First borrowers already announced
- £500m European Investment Bank facility
- 28 year £208.4m bond issued at lowest price ever seen in the sector (0.37% over the cost of gilts)
- Bond tap of £198.5m priced 30 Oct (0.38% over gilts). All-in cost 3.30%
- New 7 year floating rate note recently announced



Build to Rent Progress

- £200m Build to Rent fund expanded to £1bn due to strong market interest.
- 11 Build to Rent contracts already in place
- Worth £151m and delivering 2,000 new homes for private rent
- Majority of the fund to be allocated under a Round 2 shortlist, well into detailed due diligence





PRS Taskforce; LAs and planning

- Improving quality and broadening choice
- Bringing together developers, institutional investors and housing management bodies
- Strengthening Build to Rent Round 2
- Widening investor interest in PRS schemes



 Work with Local Authorities – planning / provision for PRS in local plans in line with tenure need; place-making + phasing



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